

# E G Eraclides Gelman



*Energy | Integrity | Results*

## ABOUT US



We are a Southeast regional law firm with a dedicated focus on Workers' Compensation defense. Additionally, we have an MSCC Certified Medicare compliance team available to protect our clients' interests with the Center for Medicare Services in connection with all legal settlements.

Our firm defends small and mid-size business as well as large corporations, municipalities and insurance companies utilizing a hands-on approach to legal representation. We are committed to providing quality legal services in a cost effective and timely manner. Clients' needs are our top priority. Our attorneys are trained in the area of dispute resolution. We routinely litigate complex legal matters at all judicial levels. We strive to provide our clients with prompt legal services and successful results.

We have eleven offices located throughout **Florida, Georgia and Tennessee** including offices in **Atlanta, Fort Myers, Jacksonville, Miami, Nashville, Orlando, Pensacola, Sarasota, Tallahassee, Tampa and West Palm Beach**. Our firm is committed to providing the best resources and technology available. Each year we continue to reevaluate and increase our services to meet our clients' evolving needs.

We are enthusiastic about the opportunity to represent your interests and look forward to a mutually beneficial and longstanding relationship.

## MISSION & VISION STATEMENT



We will provide high quality, cost effective legal services with integrity, professionalism and respect for our clients and communities. We will maintain a collegial group practice while recognizing that our principal goal is to serve our clients effectively.

We are an AV rated, preeminent law firm, that consistently delivers highly skilled, ethical and aggressive legal representation to our clients. Our entire organization endeavors to exceed the expectations of our clients in all aspects of service by always responding promptly to our clients' needs and managing our clients' matters in an efficient, caring and proactive manner. Maintaining regular communication with our clients and a focus to achieve the desired end result allows us to adapt to the growing and ever-changing needs of our clients.

## DIVERSITY FOCUS

At Eraclides Gelman, our diverse and inclusive culture makes us a better firm. We understand the importance of having a workforce that reflects the various communities in which we work and we strive to create an environment where diverse attorneys want to come and have the opportunity to flourish.

While we are proud of our diversity and inclusiveness, we also understand that our approach to diversity and inclusion is an area where our practice will continually grow and evolve. To ensure we continue to progress, we have created a Diversity and Inclusiveness Committee. The committee is responsible for the strategic direction of our diversity and inclusion initiatives, and promoting the foundational principle of inclusiveness. We look forward to continuing our growth in diversity and inclusiveness.

# Our Partners



**Hermes Eraclides**  
Sarasota



**Mark H. Gelman**  
Jacksonville



**Brad Hall**  
Sarasota



**Morgan A. Indek**  
Orlando



**Daniel Goodman**  
Fort Myers/Sarasota



**George Waters**  
Atlanta



**Dawn Traverso**  
Miami



**Mary Frances Nelson**  
Fort Myers



**Mike Quiggins**  
Tallahassee



**Nicole Florentino**  
Orlando



**David C. Halpern**  
West Palm Beach



**Zal Linder**  
Atlanta



**Vanessa Lipsky**  
Miami



**Christopher Niemiec**  
Jacksonville



**Michael Kiner**  
West Palm Beach



# Our Partners



**Allen Grant**  
Nashville



**Michael Crumpler**  
Jacksonville



**Fred Vitale**  
Tampa



**Richard Clark**  
Nashville



**Bowen Robinson**  
Tallahassee



**Sean Callahan**  
Orlando



**Ryan Knight**  
Miami



**Brandon Silver**  
West Palm Beach



**Stacey Roth**  
Jacksonville



**Faith Searles**  
Tampa



**Yosue Ochoa**  
Tampa



**Kenny M. Bishop**  
Atlanta



**Felicia Wymer**  
Pensacola



**Kristofer Vander Pyl**  
Orlando

# Our Junior Partners



**Mike Casto**  
Jacksonville



**Ryan Mirian**  
Nashville



**James Colquitt**  
Orlando



**Lexi West**  
Atlanta



**Travis Coleman**  
Tampa



**Robert Dong**  
Atlanta



**Ben Norris**  
Nashville

### Workers' Compensation Defense

Our firm represents many national insurance carriers and third party administrators, as well as large national retailers, PEO's, staffing companies, hospitals, municipalities and other businesses. We defend workers' compensation fraud charges, compensability disputes, medical causation disputes, coverage disputes, and any and all matters within the workers' compensation system.

### Medicare Compliance

Our firm's Medicare Compliance Department, made up of MSCC certified attorneys and specialized support staff, manages the intricacies of the Medicare Secondary Payer Statute in both the workers' compensation and liability arenas from a legal perspective. This includes determining when a Medicare Set Aside is advisable, preparing well-reasoned MSA allocations, submitting MSA proposals to CMS for review when appropriate, conducting Conditional Payment inquiries, obtaining reductions in Conditional Payment demands, preparing protective language in settlements, and providing consulting and mediation assistance in claims with Medicare implications. We also provide educational services in this area for our clients, tailored to their particular needs.



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